GLOBAL MARKET SENTIMENT SURVEY 2014 DETAILED SURVEY RESULTS

December 2013



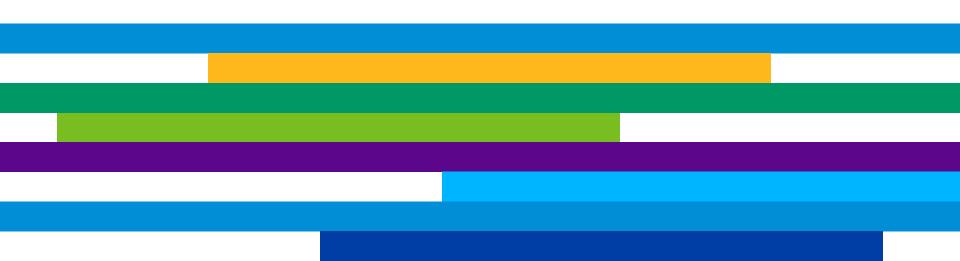


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- 3. MEMBERS CALL FOR GLOBAL OVERSIGHT AND LOCAL ENFORCEMENT
- 4. LACK OF ETHICAL CULTURE IN FINANCIAL FIRMS ERODING INVESTOR TRUST

ABOUT THIS STUDY

EXECUTIVE SUMMARY

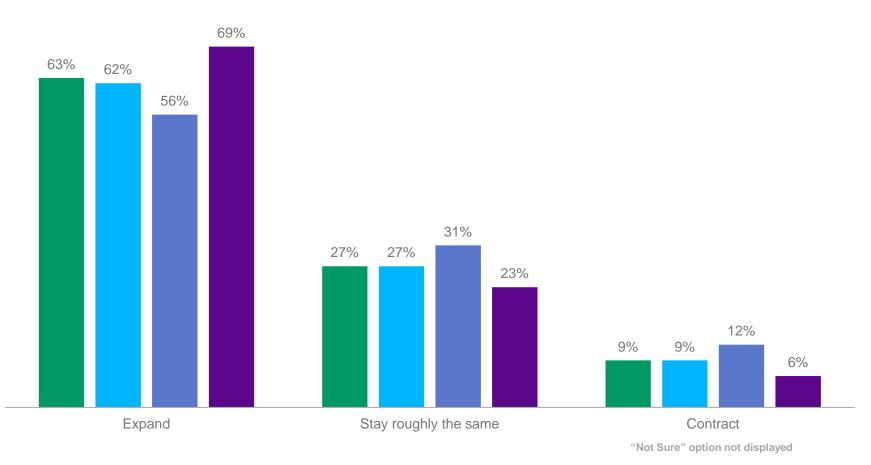
CFA Institute members report greater optimism over economic prospects for the coming year, with an especially dramatic turn in sentiment from European members compared to last year. But these same investment professionals do not express confidence that the integrity of capital markets is improving. As markets rebound, CFA Institute is working to ensure that attention does not shift away from meaningful reforms that might restore investor trust and strengthen the financial system's ability to resist shocks in the future.

INVESTMENT PROFESSIONALS INCREASINGLY CONFIDENT GLOBAL AND LOCAL ECONOMIES WILL GROW IN 2014

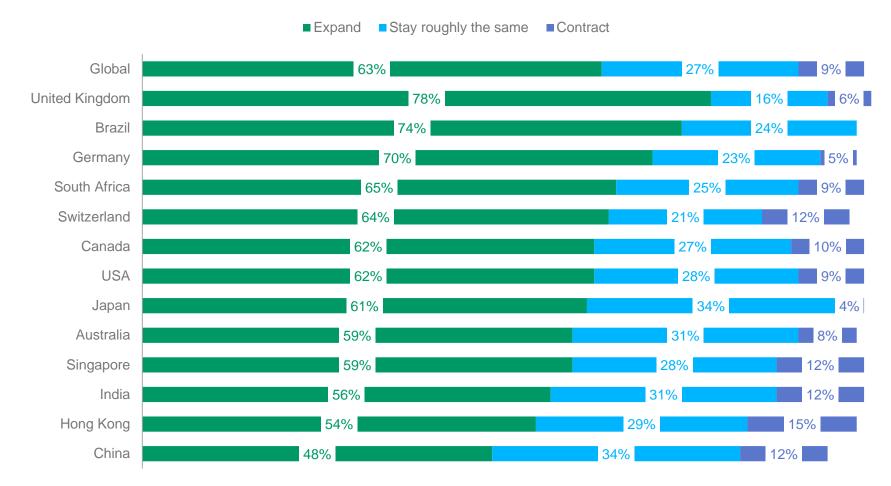
Economic turnaround in Europe is reflected in greater optimism about the worldwide economy, tempered by concerns over political instability.

IN 2014, DO YOU EXPECT THE *GLOBAL* ECONOMY TO:

■Global ■AMER ■APAC ■EMEA



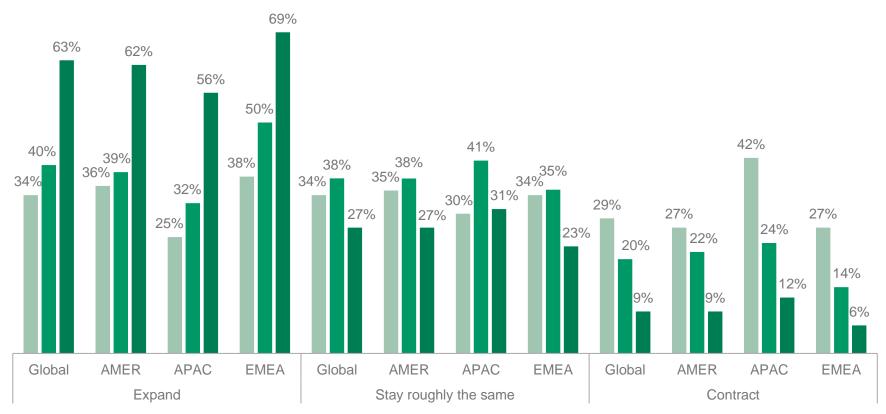
IN 2014, DO YOU EXPECT THE *GLOBAL* ECONOMY TO:



"Not Sure" option not displayed

IN 2014, DO YOU EXPECT THE *GLOBAL* ECONOMY TO:

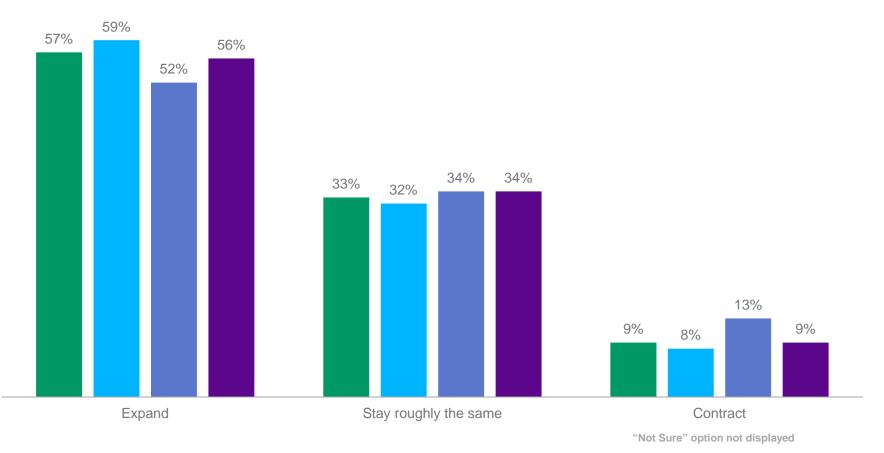
■2012 ■2013 ■2014



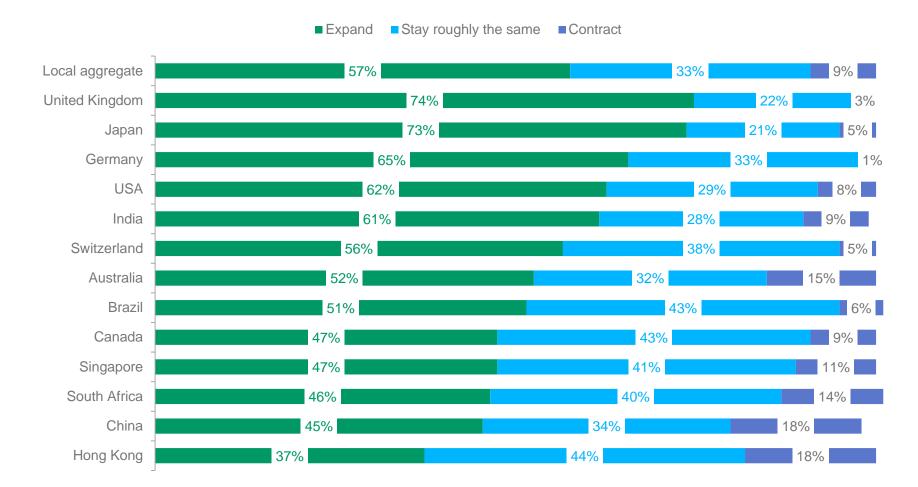
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IN 2014, DO YOU EXPECT YOUR *LOCAL* ECONOMY TO:

■ Local aggregate ■ AMER ■ APAC ■ EMEA



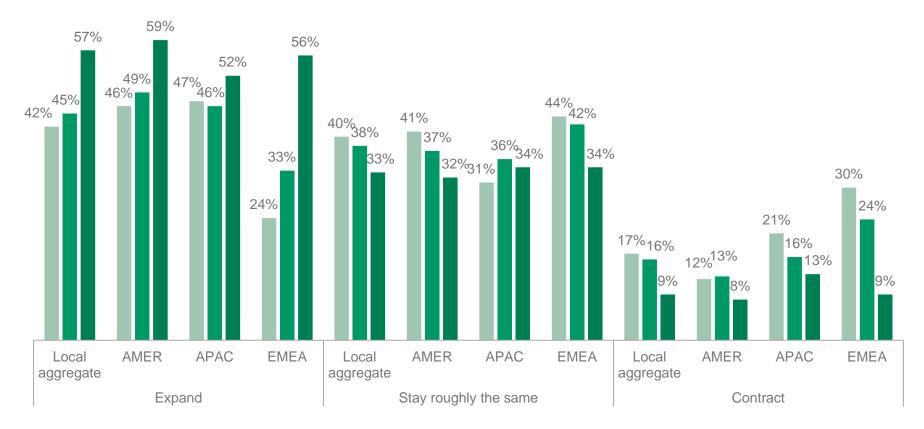
IN 2014, DO YOU EXPECT YOUR *LOCAL* ECONOMY TO:



"Not Sure" option not displayed

IN 2014, DO YOU EXPECT YOUR *LOCAL* ECONOMY TO:

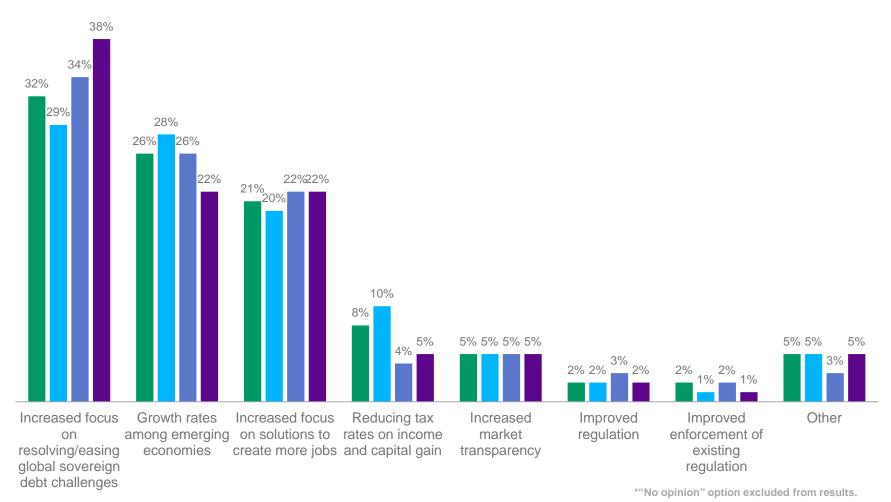
■2012 ■2013 ■2014



"Not Sure" option not displayed

WHAT DO YOU SEE AS HAVING THE BIGGEST POSITIVE IMPACT ON *GLOBAL* CAPITAL MARKETS IN 2014?*

■Global ■AMER ■APAC ■EMEA

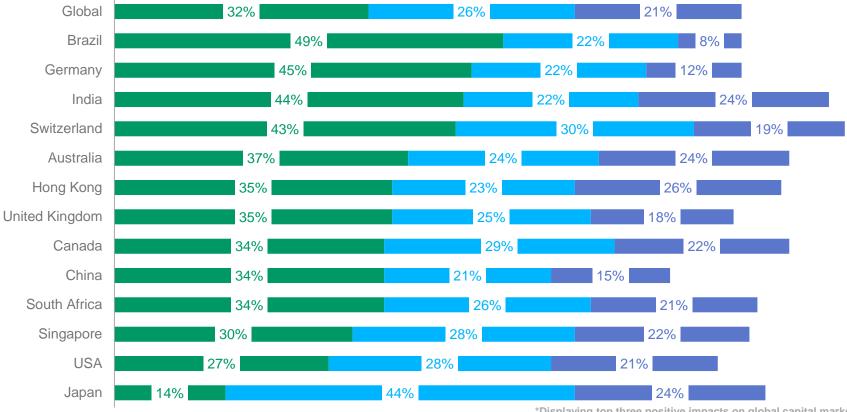


WHAT DO YOU SEE AS HAVING THE BIGGEST POSITIVE IMPACT ON GLOBAL CAPITAL MARKETS IN 2014?*

Increased focus on resolving/easing global sovereign debt challenges

Growth rates among emerging economies

Increased focus on solutions to create more jobs



*Displaying top three positive impacts on global capital markets.

"No opinion" option excluded from results.

Global Market Sentiment Survey 2014

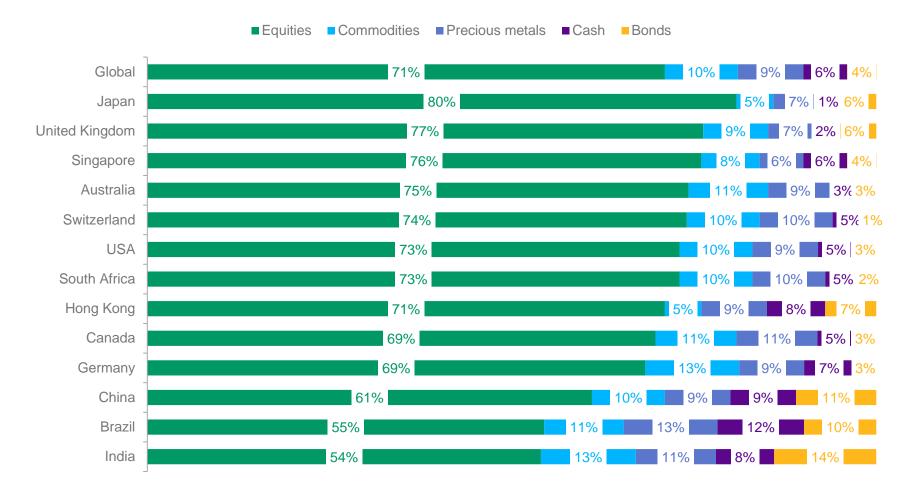
EQUITIES EXPECTED TO PROVIDE THE HIGHEST RETURN AMONG ASSEST CLASSES IN 2014

RANK THE FOLLOWING ASSET CLASSES IN ORDER OF EXPECTED TOTAL RETURN IN THE *GLOBAL* MARKETS IN 2014*

■Global ■AMER ■APAC ■EMEA 71% 71% 71% 68% 10% 11% 10% 11% 9% 9% 8% 9% 7% 7% 6% 6% 5% 4% 4% 4% Equities Commodities Precious metals Cash Bonds

*Chart displaying proportion of members ranking the asset class as likely to have the highest expected return.

RANK THE FOLLOWING ASSET CLASSES IN ORDER OF EXPECTED TOTAL RETURN IN THE *GLOBAL* MARKETS IN 2014*



*Chart displaying proportion of members ranking the asset class as likely to have the highest expected return.

RANK THE FOLLOWING ASSET CLASSES IN ORDER OF EXPECTED TOTAL RETURN IN THE *GLOBAL* MARKETS IN 2014*

■2012 ■2013 ■2014 71% 50% 41% 25% 22% 15% 16% 10% 10% 9% 9% 8% 6% 4% 4% Equities Commodities Precious metals Cash Bonds

*Chart displaying proportion of members ranking the asset class as likely to have the highest expected return.

UNITED STATES AND CHINA CONTINUE TO PROVIDE THE BEST INVESTMENT OPPORTUNITIES

WHICH EQUITY MARKET DO YOU THINK WILL PROVIDE THE BEST INVESTMENT OPPORTUNITY IN 2014?*



Global

CFA Institute

Global Market Sentiment Survey 2014

WHICH EQUITY MARKET DO YOU THINK WILL PROVIDE THE BEST INVESTMENT OPPORTUNITY IN 2014?*

31% 26% 25% 20% 16% 10% 10% 9% 8% 7% 6% 6% 6% 6% 6% 6% 5% 5% 5% 1% USA China Germany Japan Brazil

■ Global ■ AMER ■ APAC ■ EMEA

*Chart shows proportion of members picking the market as the best investment opportunity (top 5 displayed)

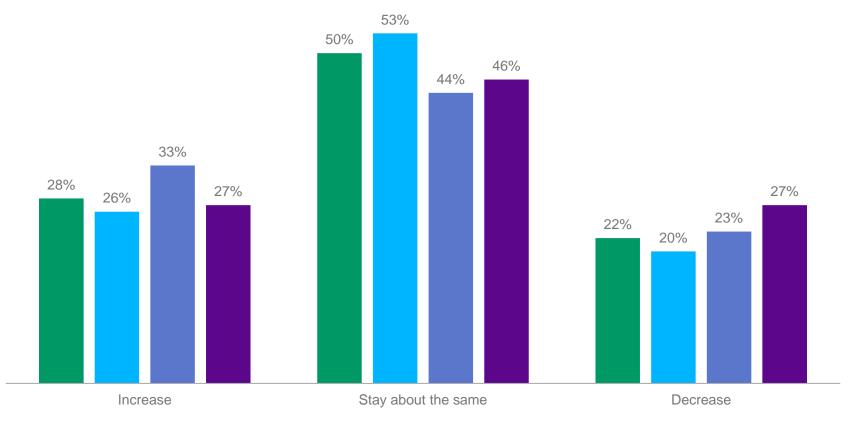
CFA Institute

Global Market Sentiment Survey 2014

INVESTMENT SERVICES JOB MARKET OUTLOOK

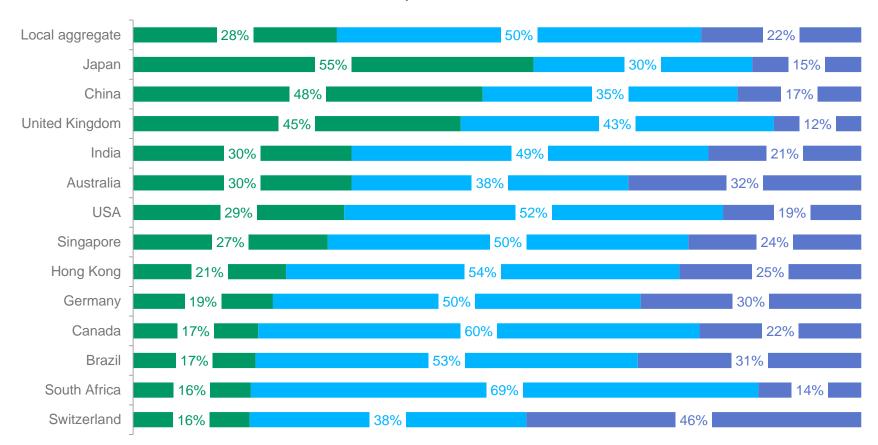
IN 2014, DO YOU EXPECT EMPLOYMENT OPPORTUNITIES FOR INVESTMENT PROFESSIONALS IN YOUR *LOCAL* MARKET TO INCREASE, DECREASE, OR STAY ABOUT THE SAME?

■Local aggregate ■AMER ■APAC ■EMEA



"Not Sure" option excluded

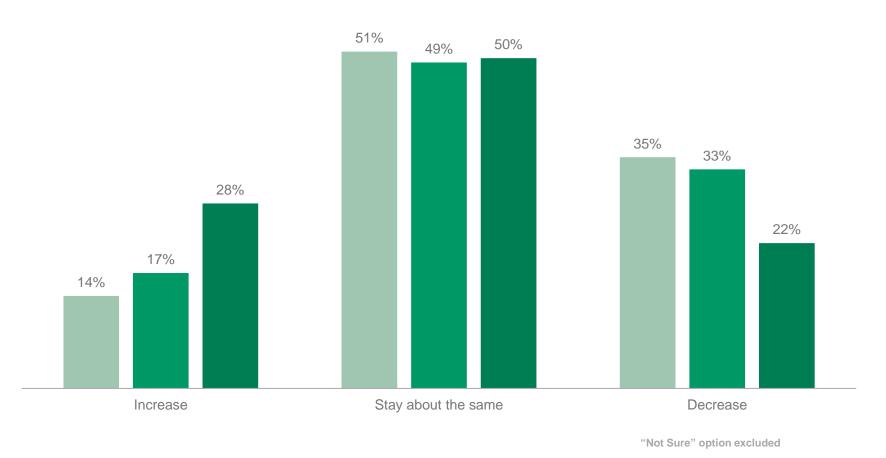
IN 2014, DO YOU EXPECT EMPLOYMENT OPPORTUNITIES FOR INVESTMENT PROFESSIONALS IN YOUR *LOCAL* MARKET TO INCREASE, DECREASE, OR STAY ABOUT THE SAME?



■ Increase ■ Stay about the same ■ Decrease

"Not Sure" option excluded

IN 2014, DO YOU EXPECT EMPLOYMENT OPPORTUNITIES FOR INVESTMENT PROFESSIONALS IN YOUR *LOCAL* MARKET TO INCREASE, DECREASE, OR STAY ABOUT THE SAME?



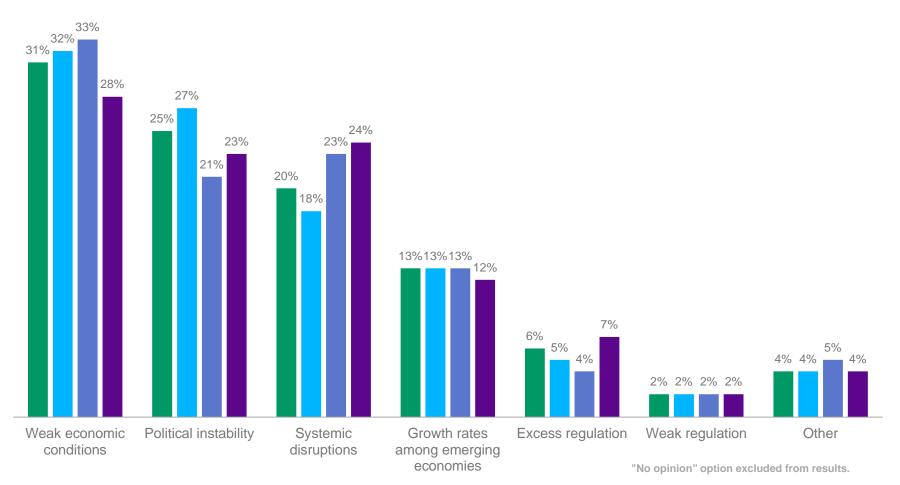
■2012 ■2013 ■2014

POLITICAL INSTABILITY AND THE END OF QUANTITATIVE EASING BRING UNCERTAINTY TO LOCAL MARKETS

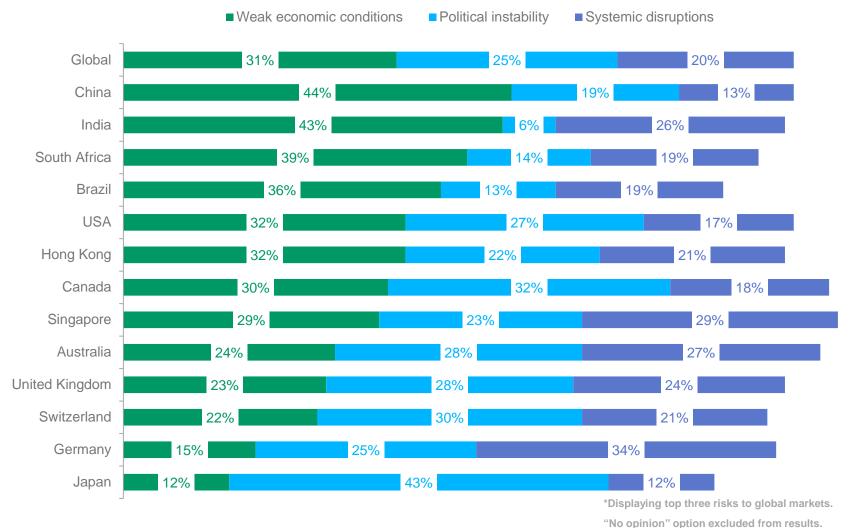
Investment professionals in some major markets point towards political instability and unrest in the Middle East to impact local performance.

WHAT DO YOU SEE AS THE BIGGEST RISK TO GLOBAL CAPITAL MARKETS IN 2014?

■Global ■AMER ■APAC ■EMEA



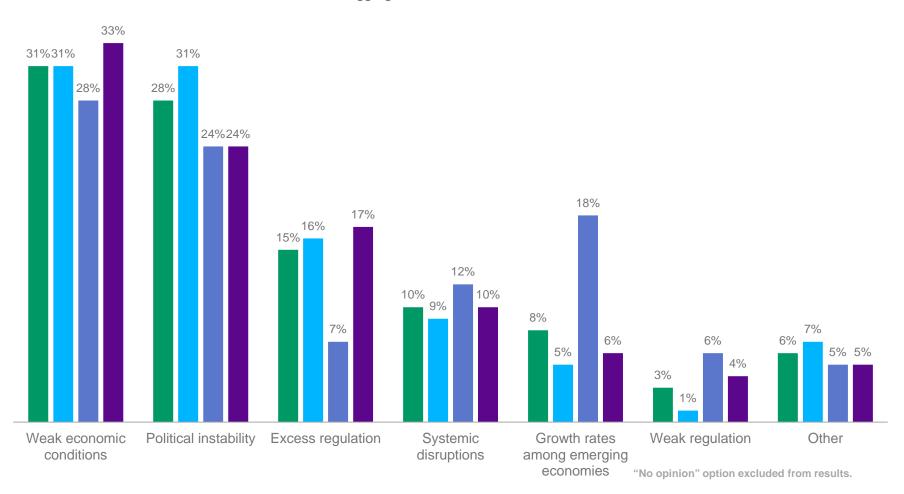
WHAT DO YOU SEE AS THE BIGGEST RISK TO *GLOBAL* CAPITAL MARKETS IN 2014?*



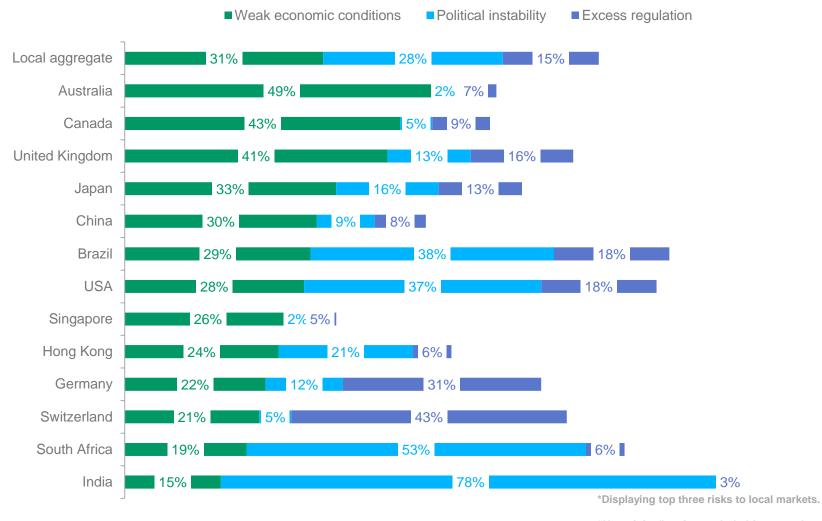
26

WHAT DO YOU SEE AS THE BIGGEST RISK TO YOUR *LOCAL* MARKET IN 2014?

■ Local aggregate ■ AMER ■ APAC ■ EMEA



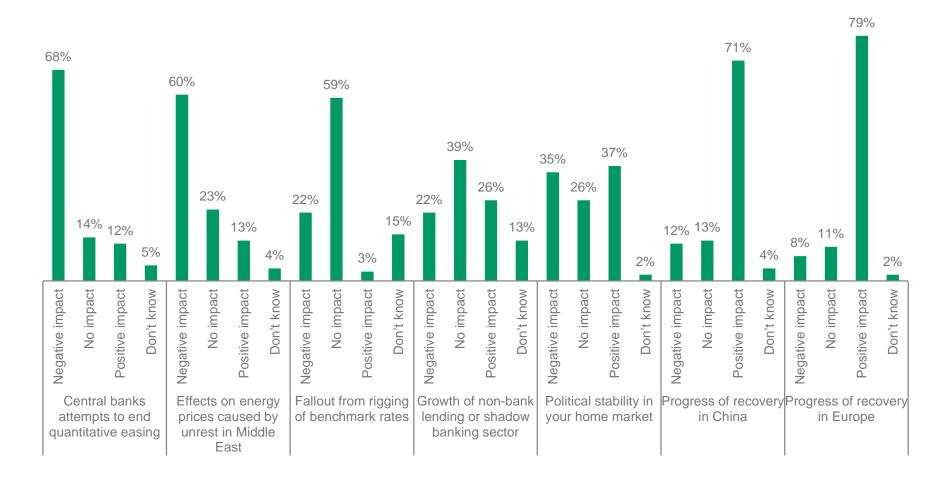
WHAT DO YOU SEE AS THE BIGGEST RISK TO YOUR *LOCAL* MARKET IN 2014?*



"No opinion" option excluded from results.

WHAT IMPACT, IF ANY, WILL THE FOLLOWING HAVE ON YOUR *LOCAL* MARKET IN 2014:

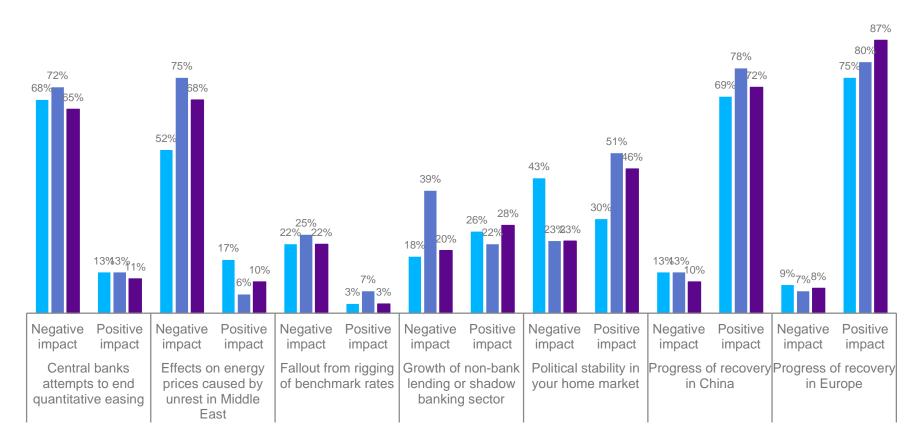
Scale: Negative impact, No impact, Positive impact and Don't know



WHAT IMPACT, IF ANY, WILL THE FOLLOWING HAVE ON YOUR *LOCAL* MARKET IN 2014:

Scale: Negative impact, No impact, Positive impact and Don't know

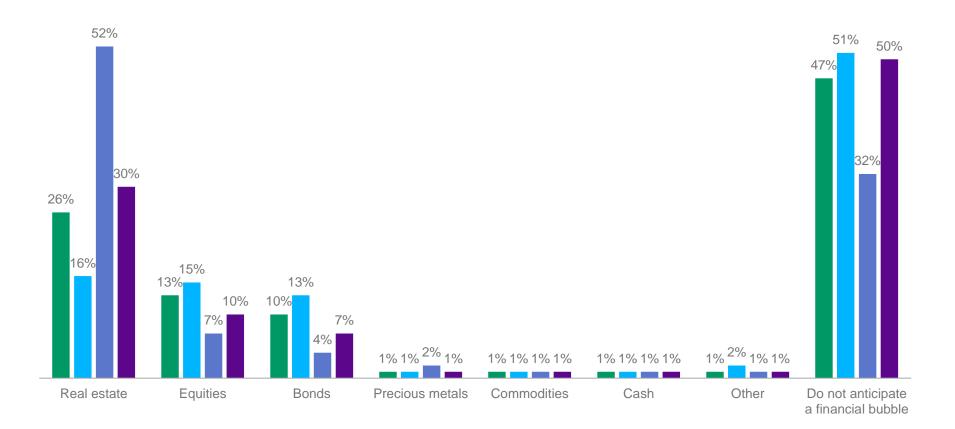
■AMER ■APAC ■EMEA



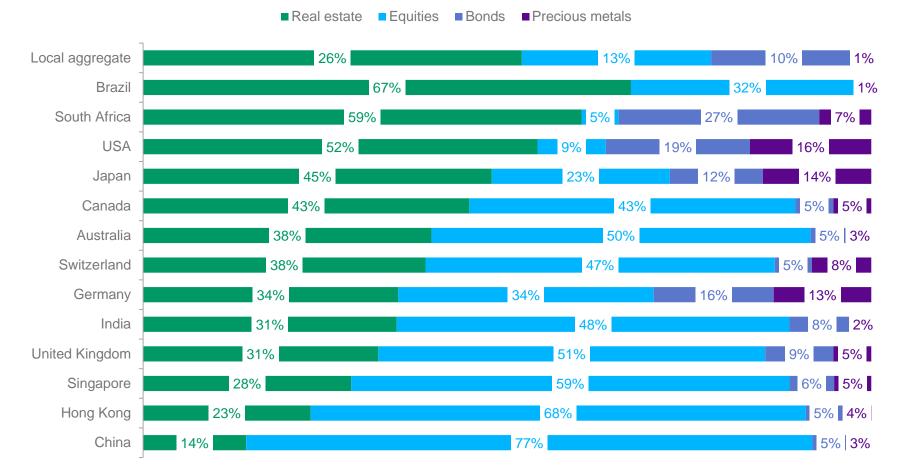
"No impact" and "Don't know" option not displayed

IN THE COMING 12 MONTHS, DO YOU ANTICIPATE A FINANCIAL BUBBLE IN YOUR *LOCAL* MARKET AND IF SO, WITHIN WHICH ASSET CLASS?

■ Local aggregate ■ AMER ■ APAC ■ EMEA



IN THE COMING 12 MONTHS, DO YOU ANTICIPATE A FINANCIAL BUBBLE IN YOUR *LOCAL* MARKET AND IF SO, WITHIN WHICH ASSET CLASS?

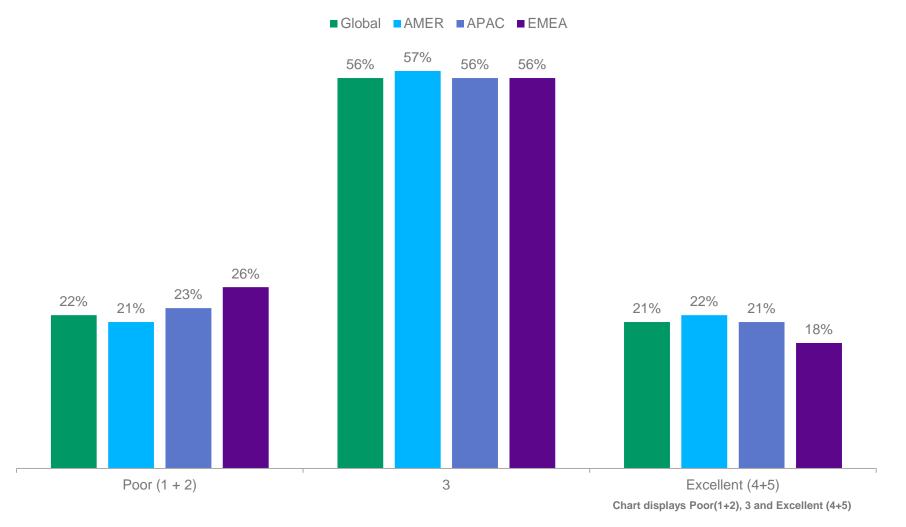


*Displaying top four response options

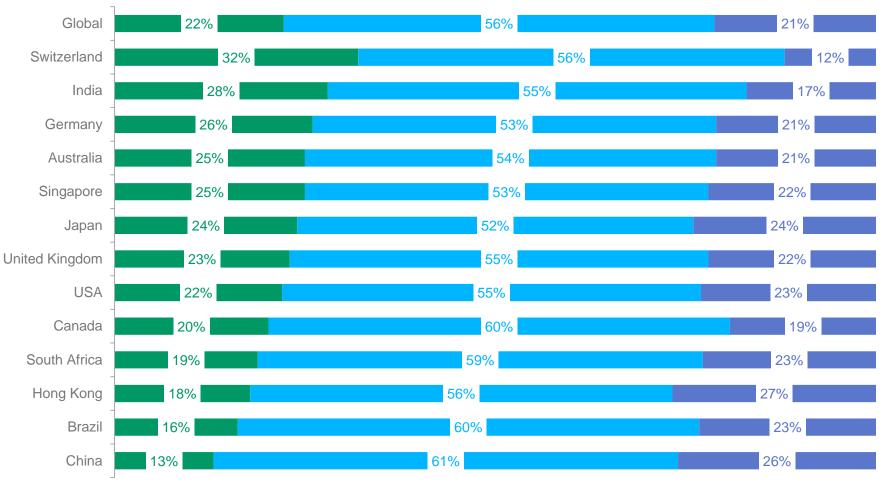
MEMBERS CALL FOR GLOBAL OVERSIGHT AND LOCAL ENFORCEMENT

Globally, members cite improved regulation and oversight of global systemic risks as the most important action needed in 2014 to build investor trust and market integrity. At the local level members say better enforcement of existing laws and stronger corporate governance standards are the steps needed to improve market integrity.

HOW WOULD YOU RATE THE LEVEL OF INTEGRITY OF GLOBAL CAPITAL MARKETS IN 2013? Scale: Poor (1) to Excellent (5)

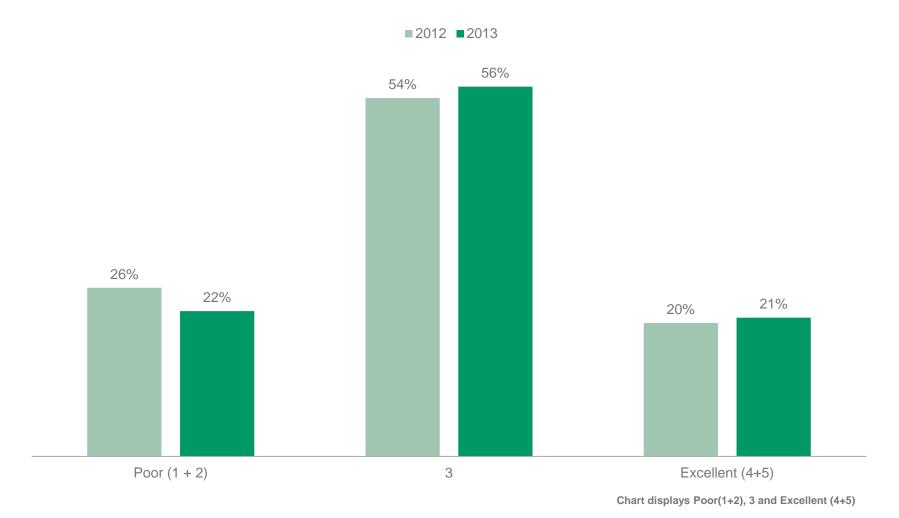


HOW WOULD YOU RATE THE LEVEL OF INTEGRITY OF GLOBAL CAPITAL MARKETS IN 2013? Scale: Poor (1) to Excellent (5)



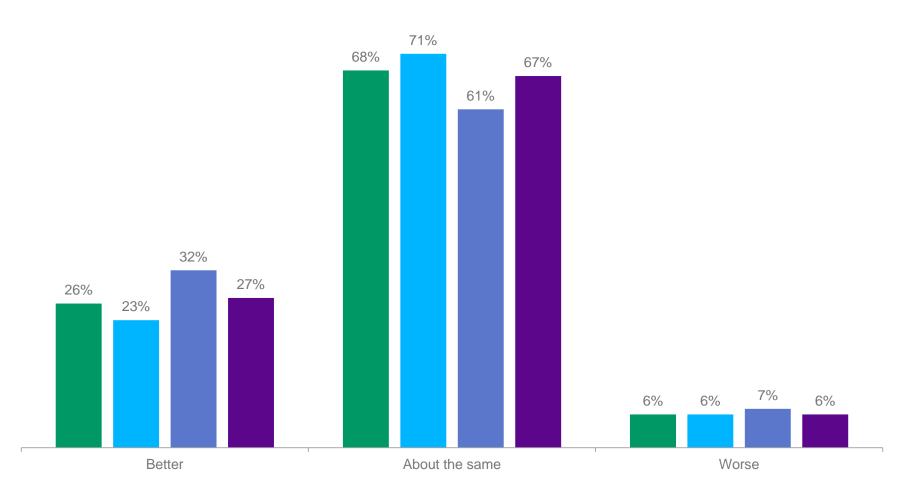
■ Poor (1 + 2) ■ 3 ■ Excellent (4+5)

HOW WOULD YOU RATE THE LEVEL OF INTEGRITY OF GLOBAL CAPITAL MARKETS IN 2013? Scale: Poor (1) to Excellent (5)



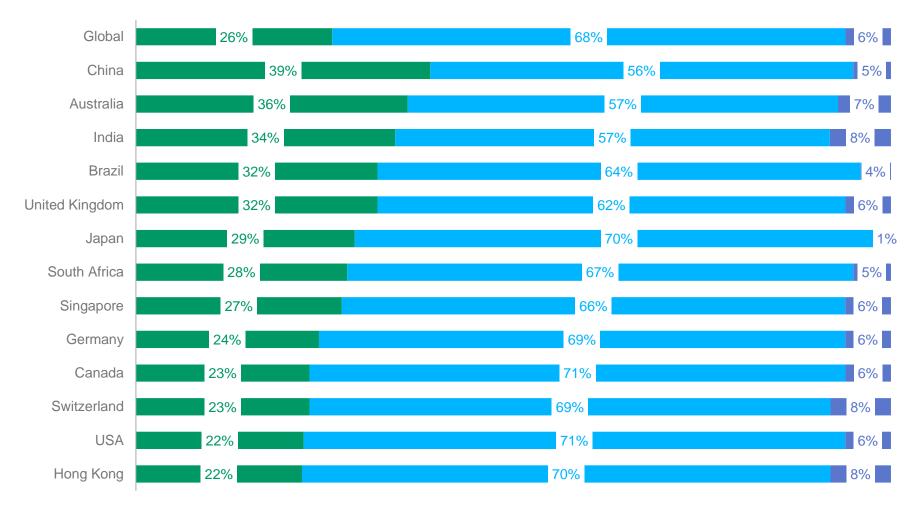
DO YOU THINK THE INTEGRITY OF *GLOBAL* CAPITAL MARKETS IN 2014 WILL BE BETTER OR WORSE THAN IN 2013?

■Global ■AMER ■APAC ■EMEA



DO YOU THINK THE INTEGRITY OF *GLOBAL* CAPITAL MARKETS IN 2014 WILL BE BETTER OR WORSE THAN IN 2013?

■ Better ■ About the same ■ Worse



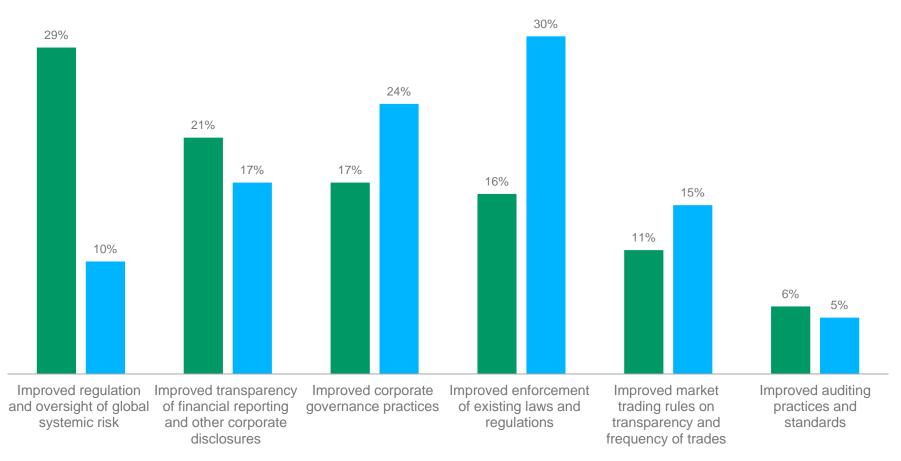
DO YOU THINK THE INTEGRITY OF GLOBAL CAPITAL MARKETS IN (UPCOMING YEAR*) WILL BE BETTER OR WORSE THAN IN (CURRENT YEAR**)?

68% 67% 56% 26% 26% 22% 22% 7% 6% About the same Better Worse *Upcoming year displayed the future year (e.g. 2014) **Current year displayed the present year (e.g. 2013) **CFA** Institute Global Market Sentiment Survey 2014

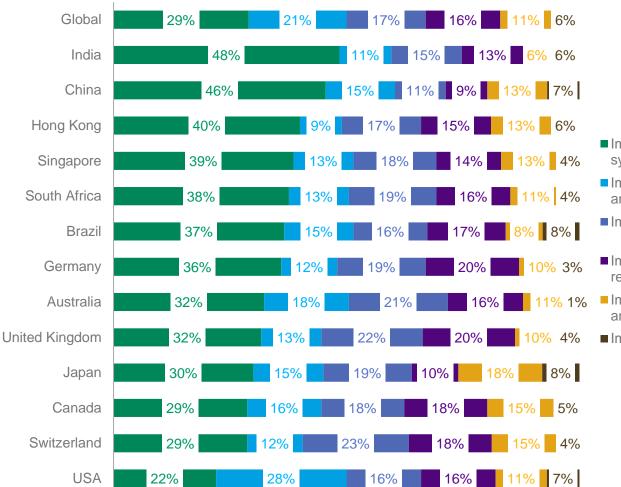
■2012 ■2013 ■2014

WHICH ONE OF THE FOLLOWING REGULATORY OR INDUSTRY ACTIONS IS MOST NEEDED IN THE COMING YEAR (2014) TO HELP IMPROVE INVESTOR TRUST AND MARKET INTEGRITY?

GLOBALLY IN LOCAL MARKET

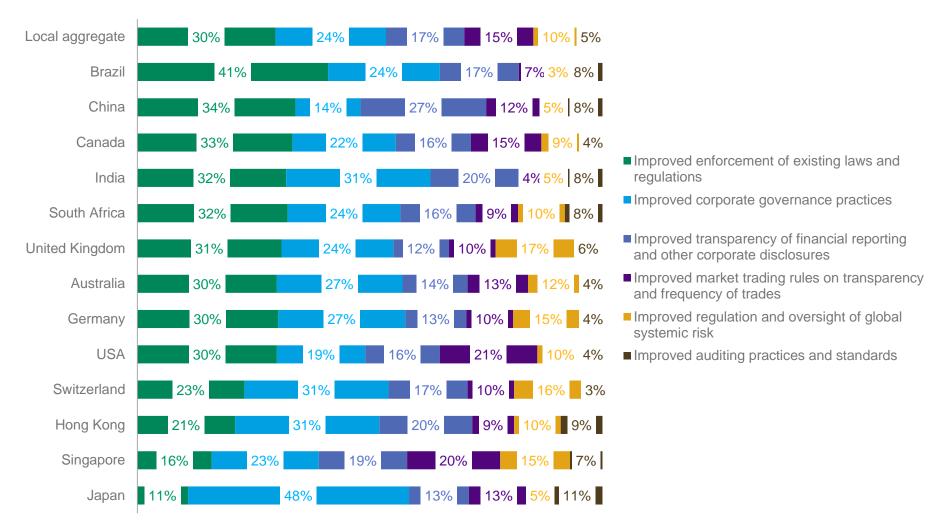


WHICH ONE OF THE FOLLOWING REGULATORY OR INDUSTRY ACTIONS IS MOST NEEDED *GLOBALLY* IN THE COMING YEAR (2014) TO HELP IMPROVE INVESTOR TRUST AND MARKET INTEGRITY?



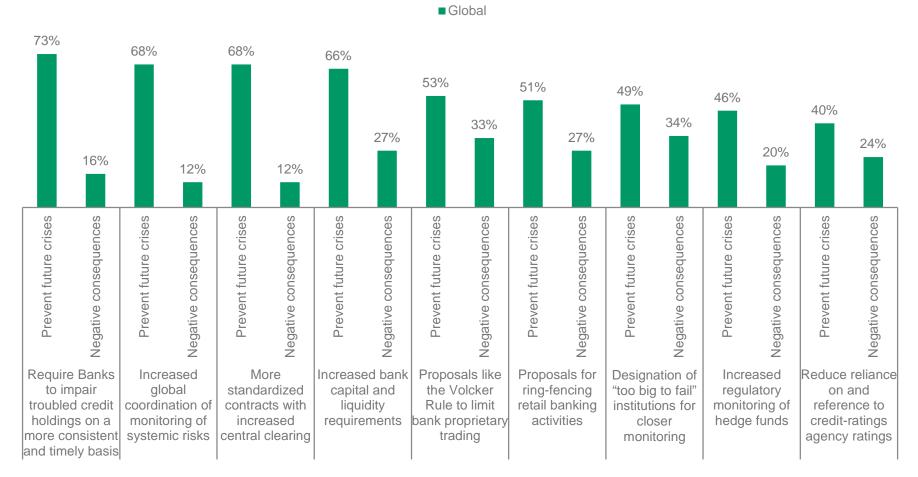
- Improved regulation and oversight of global systemic risk
- Improved transparency of financial reporting and other corporate disclosures
- Improved corporate governance practices
- Improved enforcement of existing laws and regulations
- Improved market trading rules on transparency and frequency of trades
- Improved auditing practices and standards

WHICH ONE OF THE FOLLOWING REGULATORY OR INDUSTRY ACTIONS IS MOST NEEDED IN YOUR *LOCAL* MARKET FOR THE COMING YEAR (2014) TO HELP IMPROVE INVESTOR TRUST AND MARKET INTEGRITY?



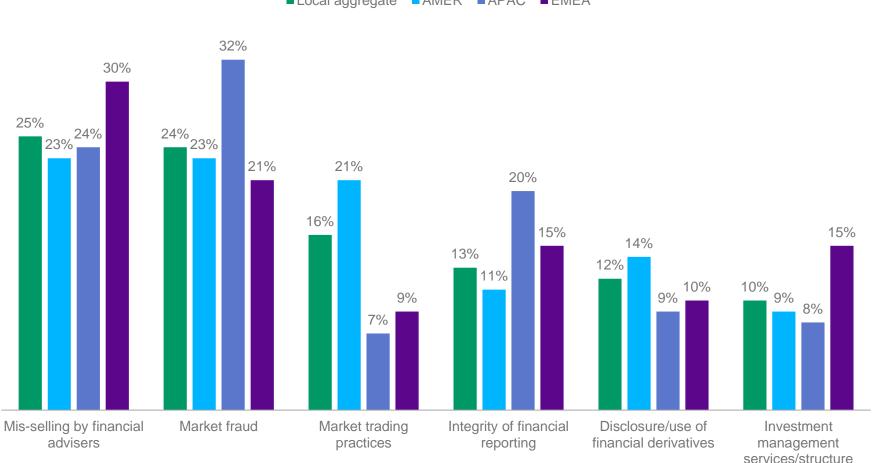
IN YOUR OPINION, IS EACH OF THE FOLLOWING REGULATORY REFORMS MORE LIKELY TO:

Scale: Have no impact, Prevent future financial crises, Result in unintended negative consequences and No opinion



"Have no Impact" option not displayed "No opinion" option excluded

PLEASE RANK THE FOLLOWING ETHICAL ISSUES FACING YOUR LOCAL MARKET IN THE COMING YEAR (2014) IN ORDER OF THE MOST SERIOUS TO THE LEAST SERIOUS*



■Local aggregate ■AMER ■APAC ■EMEA

*Chart displaying proportion of members ranking the ethical issue as the most serious facing their local market.

PLEASE RANK THE FOLLOWING ETHICAL ISSUES FACING YOUR *LOCAL* MARKET IN THE COMING YEAR (2014) IN ORDER OF THE MOST SERIOUS TO THE LEAST SERIOUS*

Market fraud

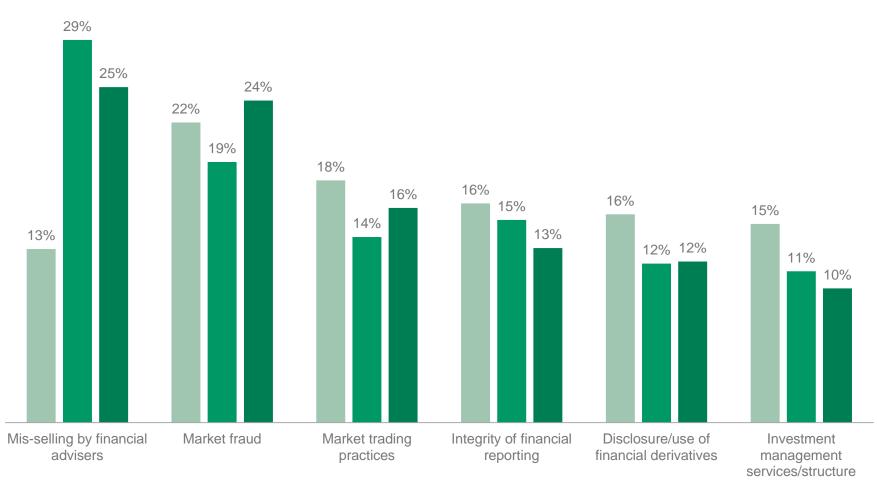
Market trading practices

Mis-selling by financial advisers

Local aggregate 25% 24% 16% South Africa 53% 11% 2% Australia 48% 12% 12% Germany 40% 12% 14% Canada 34% 17% 14% Switzerland 34% 13% 12% United Kingdom 31% 21% 12% Japan 30% 34% 6% India 27% 28% 4% Singapore 25% 30% 10% Hong Kong 22% 27% 7% USA 20% 23% 24% Brazil 14% 52% 2% China 8% 55% 5%

*Chart displaying the top three ethical issues facing local market (based on global rankings)

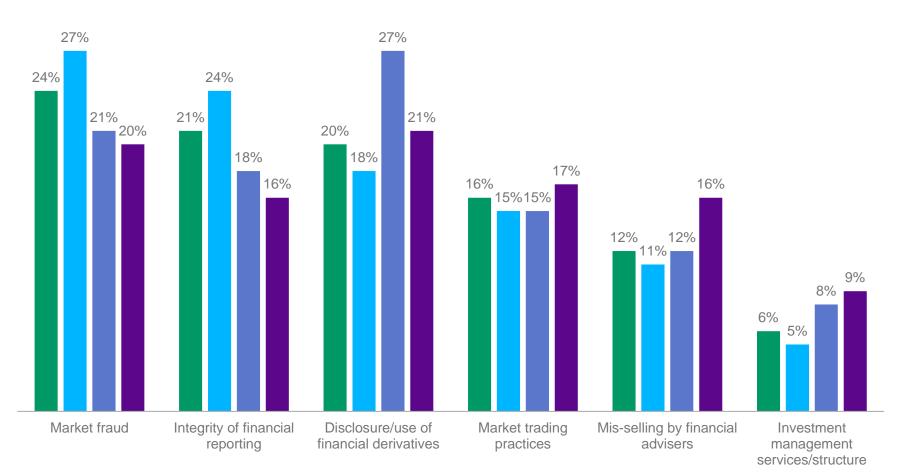
PLEASE RANK THE FOLLOWING ETHICAL ISSUES FACING YOUR *LOCAL* MARKET IN THE COMING YEAR IN ORDER OF THE MOST SERIOUS TO THE LEAST SERIOUS*



■2012 ■2013 ■2014

*Chart displaying proportion of members ranking the ethical issue as the most serious facing their local market.

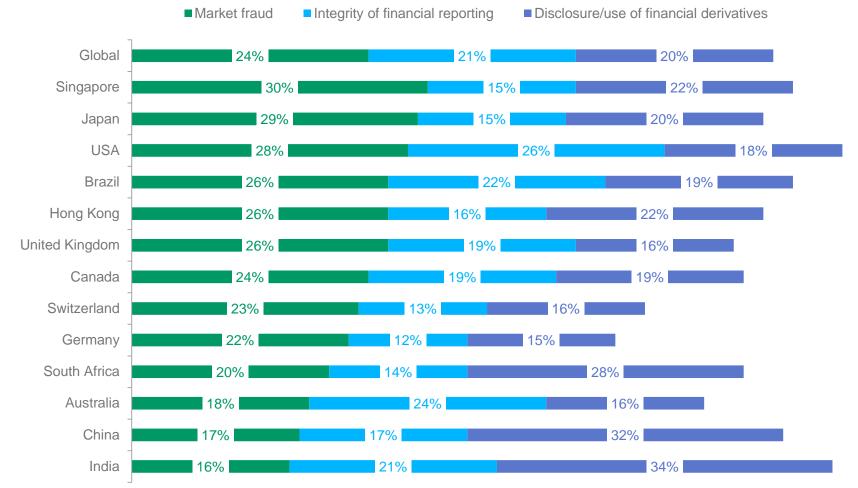
PLEASE RANK THE FOLLOWING ETHICAL ISSUES FACING GLOBAL MARKETS IN THE COMING YEAR (2014) IN ORDER OF THE MOST SERIOUS TO THE LEAST SERIOUS*



■Global ■AMER ■APAC ■EMEA

*Chart displaying proportion of members ranking the ethical issue as the most serious facing global markets.

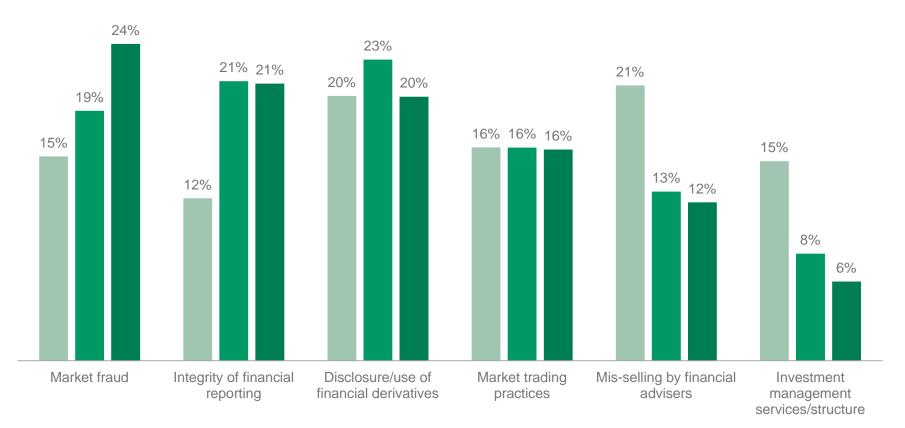
PLEASE RANK THE FOLLOWING ETHICAL ISSUES FACING GLOBAL MARKETS IN THE COMING YEAR (2014) IN ORDER OF THE MOST SERIOUS TO THE LEAST SERIOUS*



*Chart displaying the top three ethical issues facing global markets (based on global rankings)

PLEASE RANK THE FOLLOWING ETHICAL ISSUES FACING GLOBAL MARKETS IN THE COMING YEAR IN ORDER OF THE MOST SERIOUS TO THE LEAST SERIOUS*

■2012 ■2013 ■2014



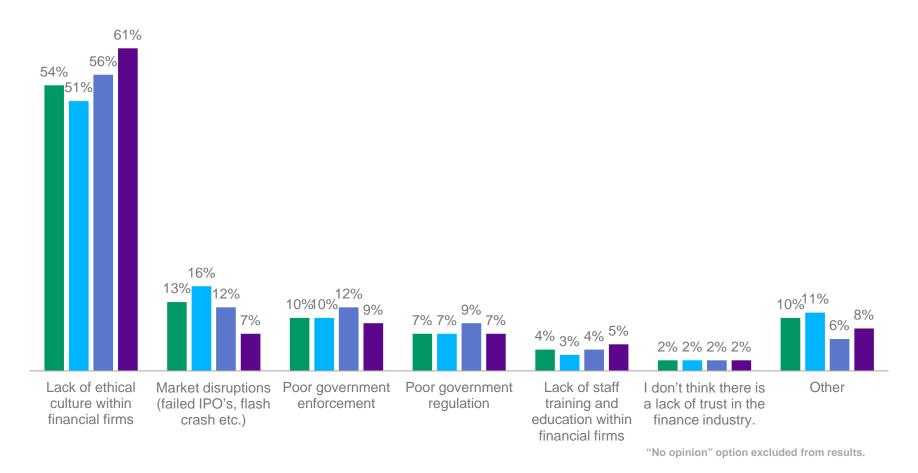
*Chart displaying proportion of members ranking the ethical issue as the most serious facing global markets.

LACK OF ETHICAL CULTURE IN FINANCIAL FIRMS ERODING INVESTOR TRUST

To rebuild the confidence of investors in the financial sector, ethical conduct cannot simply be legislated or taken for granted; it must be fostered and encouraged by an ethical culture at the firm-level.

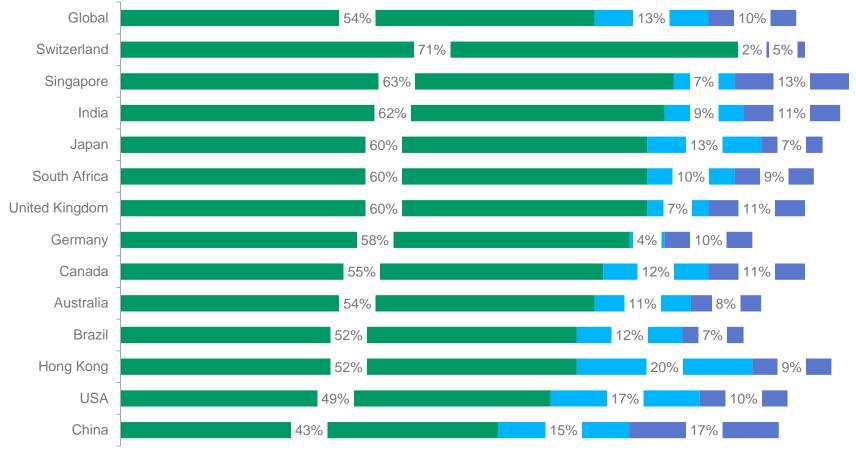
WHICH FACTOR DO YOU THINK HAS CONTRIBUTED THE MOST TO THE CURRENT LACK OF TRUST IN THE FINANCE INDUSTRY?

Global AMER APAC EMEA



WHICH FACTOR DO YOU THINK HAS CONTRIBUTED THE MOST TO THE CURRENT LACK OF TRUST IN THE FINANCE INDUSTRY?*

■ Lack of ethical culture within financial firms ■ Market disruptions (failed IPO's, flash crash etc.) ■ Poor government enforcement

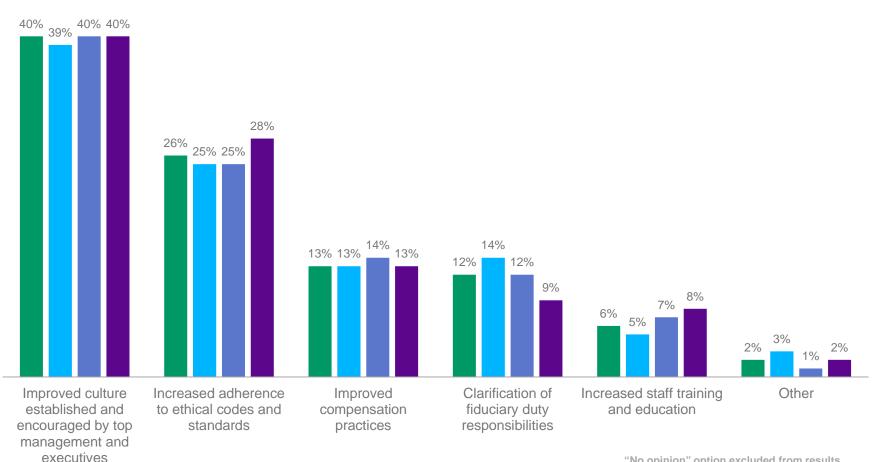


*Displaying top three factors contributing to the current lack of trust in the finance industry.

"No opinion" option excluded from results. 52

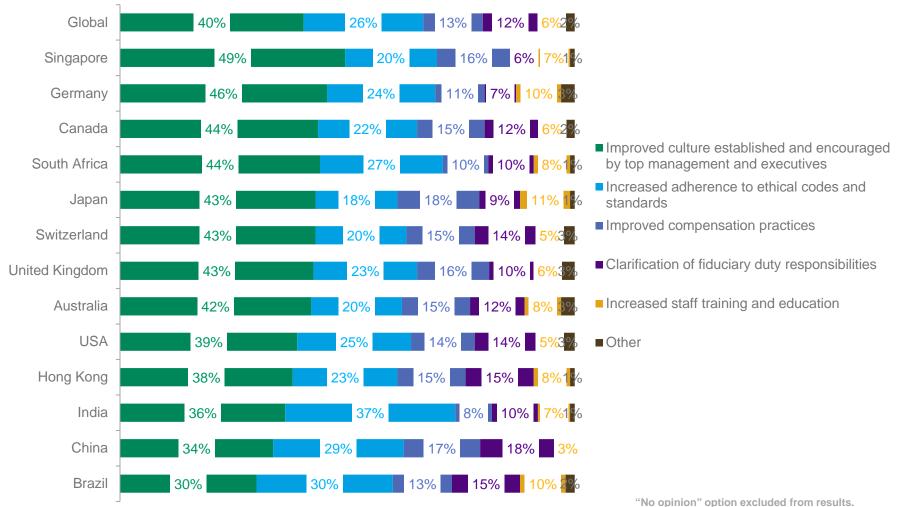
WHICH ONE OF THE FOLLOWING FIRM LEVEL ACTIONS IS MOST NEEDED IN THE COMING YEAR TO HELP IMPROVE **INVESTOR TRUST AND CONFIDENCE?**

■Global ■AMER ■APAC ■EMEA



"No opinion" option excluded from results.

WHICH ONE OF THE FOLLOWING FIRM LEVEL ACTIONS IS MOST NEEDED IN THE COMING YEAR TO HELP IMPROVE INVESTOR TRUST AND CONFIDENCE?



ABOUT THIS STUDY

ABOUT THIS SURVEY

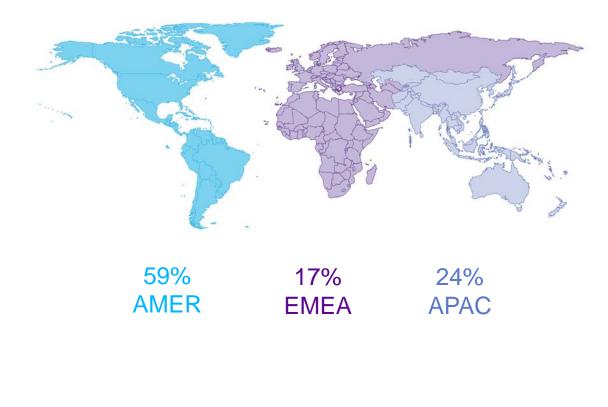
The CFA Institute Global Market Sentiment Survey was created to seek input from CFA Institute members and gather feedback on market sentiment, performance, and market integrity issues, and to further our mission of promoting ethical and trustworthy investment markets.

METHODOLOGY

An online survey was conducted from 2 to 17 October 2013. All CFA Institute members globally (119,817) were invited to participate in the survey; 6,561 responded, for an overall response rate of 5.5% and a margin of error of $\pm 1.8\%$. In addition to analysis and reporting at the global and regional level, 13 market-specific reports are also included.

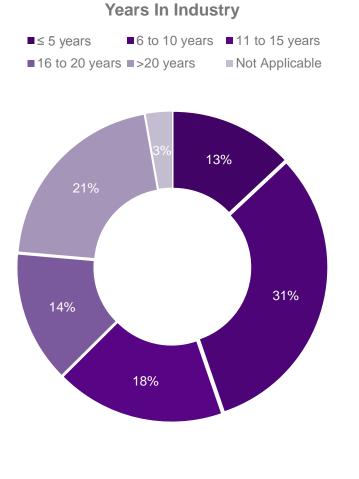
Note: Total percentage of some charts in this report may not add up to 100% due to rounding

RESPONDENT PROFILE

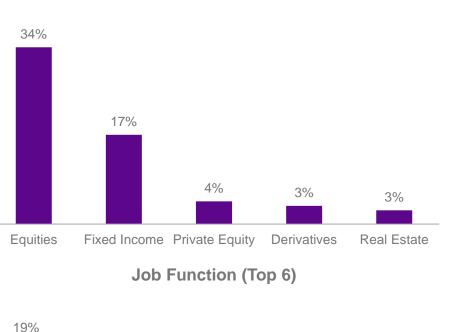


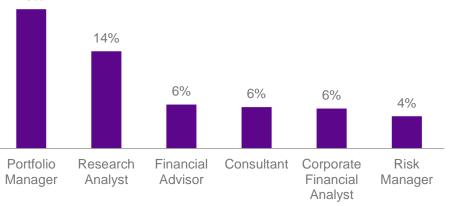
TOP MARKETS	# OF RESPONDENTS	
USA		2,906
CANADA		738
UNITED KINGDOM		302
HONG KONG		185
SWITZERLAND		172
GERMANY		167
CHINA		162
INDIA		162
AUSTRALIA		159
SINGAPORE		137
SOUTH AFRICA		105
BRAZIL		95
JAPAN		87

RESPONDENT PROFILE



Primary Investment Practice (Top 5)





ABOUT CFA INSTITUTE

CFA Institute is the global association of investment professionals that sets the standard for professional excellence and credentials. The organization is a champion for ethical behavior in investment markets and a respected source of knowledge in the global financial community. The end goal: to create an environment where investors' interests come first, markets function at their best, and economies grow. CFA Institute has more than 119,000 members in 140 countries and territories, including 112,000 CFA charterholders, and 137 member societies. For more information, visit <u>www.cfainstitute.org</u>.

QUESTIONS?

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Survey inquiries: Prashant Goswami Analyst, Market Intelligence MarketIntel@cfainstitute.org

LEARN MORE ABOUT THIS STUDY ON OUR WEBSITE AT:

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